

Providing cash-flow flexibility to enable business growth without conflicting with current facilities



“The opportunity to work with Tradecycle has created the flexibility we need in our business. We were introduced to Tradecycle through our private equity sponsor, and in a few quick conversations, the team at Tradecycle was able to create a business proposal that met our immediate business needs. Coupled with our tradition financing, Tradecycle is the right solution providing flexibility for our business expansion.”

**Vito Giustino,
Chief Financial Officer
Stampede Meat**

Challenge

Stampede Meat had recently acquired a substantial new operating facility that would help expand their overall production and geographical reach. The company was in need of increased working capital to help with the overall build-out of the new production facility as well as the upfront raw material required to jumpstart production. Although the company had a significant LOC through their existing bank relationship, the borrowing facility was primarily based upon the company’s assets (i.e. receivables and inventory.) The company required additional liquidity. Stampede maintains a great relationship with their Private Equity Sponsor but raising additional equity / investment was not the ideal choice.

Tradecycle Solution

Tradecycle’s unique Payables Finance model was an ideal solution as it allowed Stampede to make the purchases it need to finalize their new production facility as well as front load inventory. By utilizing Tradecycle, Stampede increased their working capital sufficiently without the need for additional equity from their Private Equity sponsor or Subordinated Debt. Further, Stampede has continued to use Tradecycle’s program to make strategic purchases of raw material to meet its seasonal needs. As Tradecycle’s funding model is completely unsecured, it did not disrupt the company’s existing banking relationship.

Program Features

- Tradecycle funds it’s clients payable obligations
- Tradecycle extends DPO for its clients creating instant liquidity
- Tradecycle’s solution is effectively “Finance as a Service”
- No UCC liens or collateral required

Result

Stampede obtained a large 7 figure revolving facility to augment their existing capital structure. The company was able to implement Tradecycle’s program with 18 days of completing the application. As Tradecycle’s solution is transaction, Stampede has been able to use the facility to meet its needs without any non-utilization charges or required minimum funding requirements.